

60 SECONDS CHIEF

QUESTIONS	 B.C.Thiruvengadam thiru & thiru Advocates Bangalore	 Kapil Viswanathan co-CEO PreMedia Global Inc Chennai	 K. V. Rajan Executive Director Veta Chennai	 Venetia Kontogouris Managing Director Trident Capital California, US	 Venkat Rangan Co-founder & CEO INXS Technologies Ltd Chennai
One teacher I remember, and why.	D'Netto, my Class VII teacher, for being extremely humane and kind.	My Sanskrit teacher, for her dedication.	Dharmarajan, who helped enhance my confidence and public-speaking skills.	My English teacher, she inspired me to follow my dreams.	My business studies teacher. He is reason for what I am in business today.
One most valuable work lesson, thus far.	Have confidence in oneself.	Do not hesitate to take risks.	No shortcuts.	How little I know every day.	Give 100% ownership of work to whomever you give.
One thing I look for the most in a new recruit.	Is he open to learning new things.	Work ethic and attitude.	Self-belief.	Critical thinking.	Passion and independence.
One thought from a book that I am currently reading.	Fear none, but God.	Been way too busy to read!	You cannot grow a company with 5 pm office-leavers.	<i>The World is Flat.</i> People are more similar than you think.	There is nothing called permanent failure. Success can be delayed but never denied.
One tip for time management.	Talk less, work more.	Say no to things you don't want to do.	Practise your work.	Organise your day for different tasks.	Be organised.
One key thing in my fitness routine.	Not competent to talk about this.	Yoga.	Meditation and yoga.	Walking.	Running every day.
One signal that tells me there is a problem.	When there is unusual calm.	People not looking me in the eye.	Palpitation.	No communication.	When my brain tells me things are not in my control.
One technique for handling anger.	Think of your children.	Distract myself from the issue for a few minutes.	Take a glass of water.	Laugh.	Learn not to get angry, it's not worth it.
One essential ingredient in my investment portfolio.	Invest. After investing do not worry.	Real-estate.	No risks.	Understanding one customer fully.	Long-term portfolios only.
One good thing about the new generation.	Confidence.	Open mindedness, lack of fear.	They have minisculed communication.	Accepting different people as equal.	Fire to achieve anything and everything.
One worrying thing about the young.	Overconfidence.	Sometimes easily influencible.	Sustainability of their speed.	How fast they throw tradition.	Lack of focus.
One thing that clinches a deal.	Honesty.	Give and take.	Openness.	Trust.	Sell what the client exactly wants, not what you want to sell.
One definition of values.	Values are practised and not spoken about.	What feels right.	Human touch in our endeavours.	Openness and honesty.	Foundation for everything in life.
One way that I use for resolving conflicts.	Active listening.	Aligning incentives.	Call the concerned, and debate it out.	Listening.	Listen to both parties unbiased, even if one of them is myself.
One favourite activity when travelling.	Sleep.	Catching up with friends on the phone.	Reading/Sudoku.	Exploring art.	Driving.
One indicator of performance.	Smile on my client's face.	Impact on others.	Smiles on our face.	Happy customer.	Growth.
One macroeconomic variable I keenly watch.	Price of real-estate.	Exchange rate.	Stock market.	Credit crunch.	GDP.
One dream I'd like to chase, later in life.	Write a novel.	Be a writer.	Run a tuition centre free for the under-privileged.	Learning to play the piano.	To make a great platform which breeds future leaders.
One good way to foster innovation.	Allow children to ask questions.	Challenge status quo, ask 'why not'.	Simple solution.	Share your experiences.	Give complete ownership and independence to an employee.
One clue that tells me I'm the leader.	I do not need a clue, because I am a leader.	When no one else knows what to do.	Acceptance of ideas and actions.	Repeat entrepreneurial.	I have helped everyone around me to share my dream.

Infographic: Balakrishnan; Compiled by, Padmaja.

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